

RANE Services for Chief Security Officers

Today's corporate security teams are charged with understanding and protecting against a wide array of threats. Identifying risks that can adversely affect the safety of personnel or the security of facilities requires an ability to gather and assess the right information. Unfortunately, many CSOs cite gaps in information and/or expertise that make this job more challenging:

CSOs ARE OFTEN CHRONICALLY UNDER-RESOURCED

- CSOs often have to grapple with budgetary issues and regularly need to demonstrate the value of increased security expenditures.
- Resource constraints can have an adverse impact on a CSO's ability to effectively hire security staff and invest in new tools.

CSOs EXPRESS GAPS IN INFORMATION AND EXPERTISE

- CSOs are challenged with integrating emerging technologies into traditional physical security processes, particularly around the intersection of cybersecurity and physical security.
- Due diligence screening of vendors and global supply chain security is taking CSOs out of their comfort zones and into business intelligence.
- Regulatory requirements for business continuity planning, compliance management, and duty of care are new areas for many CSOs.

CSOs TEND TO FOCUS LESS ON LONG-TERM, DEVELOPING THREATS

- The focus on short-term risks can limit a CSO's ability to look downstream and understand what resources might be required in the future.
- Proactive prevention programs for workplace violence and employee monitoring for pre-attack behaviors often take a back seat to promoting internal security awareness across business lines.

"The consultative support WeWork has received from RANE has helped us to think strategically about the threats we face and to stay in front of these challenges instead of reacting to them in the rear-view mirror. RANE has been a true thought partner, providing ongoing practical advice and approaches to mitigating risk."

Head of Global Security | WeWork



How RANE Delivers

RANE provides access to the latest intelligence and expertise, allowing CSOs to take a more proactive approach to risk mitigation.

- **Cost-effective sourcing** of credentialed experts and service providers to conduct security assessments, and implement programs for travel security, executive protection, and event security.
- **Network intelligence** that provides unique insights to help CSOs stay ahead of the curve on emerging threats, risk mitigation best practices, and security technologies. We provide proactive insights from our network and quick response to your inquiries.
- **Experts that complement and extend** your existing professional network. With access to a global database of leading risk experts covering over 250 risk categories, RANE helps members find the right expertise to address their particular matter faster and more efficiently.
- **Oversight and project management support** from RANE's subject matter experts who advise on proactive approaches to mitigating risk, help scope and cost-effectively manage engagements with experts, and assure best execution by stewarding projects through successful completion.

Spotlight: WeWork

RANE advised WeWork on a range of security topics and industry best practices. As WeWork built a global security division, RANE acted as a consultative thought partner to help think through security strategy, evaluate ROI and right-sizing of investments, and assess the costs, effectiveness, and tradeoffs of various security solutions and vendors.

GLOBAL ACCESS CONTROL

RANE subject matter experts provided critical benchmark insights and guidance on access policies and procedures to align with WeWork technology.

SAFETY INITIATIVE

RANE facilitated engagement of in-network expert for global CPR training for all staff locations.

INDIA LOCATION

RANE provided legal and compliance guidance for business continuity and disaster recovery plan for facilities located in India as well as local expertise on the use of metal detectors.

HONG KONG SECURITY

RANE provided insight and training regarding the business risks in Hong Kong and South Korea, including cybersecurity, FCPA, and personnel issues.

CRISIS COMMUNICATION PLANNING

RANE consulted on basic requirements for a best-in-class Global Security Operation Center.

EXECUTIVE PROTECTION

RANE outlined a comprehensive program that involved experts in executive protection and travel security.

wework

Founded
2010

Headquarters
New York City

Services
Shared workspaces
and related services
for entrepreneurs

Employees
~1,000

Website
www.wework.com

ADDITIONAL RANE SAFETY + SECURITY PROGRAMS:

- Facility and enterprise physical security assessments
- Global travel safety program design and audits
- Managed executive protection services
- Threat intelligence services
- Event security assessments, planning, and implementation
- Security policy and crisis management planning and review